

Case Study

Workforce, infrastructure lead Baxter to pick Georgia for new facility



The April 2012 announcement that Baxter International, Inc. selected Georgia for a \$1.3 billion biopharmaceutical manufacturing facility was four years in the making. But the genesis of the project started more than a decade ago when the state began branding itself as a center for bioscience. Georgia has learned a great deal about what a bioscience company needs to be successful. As a result, the state has the flexibility, creativity and resources to provide tailored solutions to meet a company's needs.

When completed in 2018, Baxter's new facility in Covington, east of Atlanta, will bring additional capacity for testing, purification, and fill and finish for its biologic medications. It will also create more than 1,800 jobs. The manufacturing facility will produce immunoglobulin therapy for patients with immune deficiencies and albumin products primarily used as plasma-volume replacement therapy in critical care, trauma and burn patients.

Baxter chose the Covington location out of more than 100 sites across the globe. The site provides close proximity to plasma collection centers, local resources including the availability of water, utilities, and easy access to Interstate 20 and Hartsfield-Jackson Atlanta International Airport. Key to Baxter's decision to choose Georgia was the state's leading workforce development program, Quick Start, which will operate a state-of-the-art biotech training center to meet Baxter's and other bioscience companies' startup needs.

WHY BAXTER CHOSE GEORGIA

- > Skilled talent pool and workforce training programs
- > Easy access to highways and Hartsfield-Jackson Atlanta International Airport
- > Generous incentives

Baxter

“We look forward to doing business in an area distinguished by its talent pool and outstanding infrastructure. Georgia's commitment to workforce success contributed to the unique appeal of this site for Baxter.”

Bob Parkinson
CEO
BAXTER



About Life Sciences in Georgia

Our diversified life science industry spans the full value chain. This means, in Georgia, an idea can be born, researched, tested, commercialized, produced and then delivered quickly to most anywhere in the world. We understand what your business needs to help solve global health issues and save lives. Georgia's reputation has also been enhanced by the presence of numerous world-renowned biotech and bioscience-related organizations and research and teaching institutions like the Georgia Institute of Technology, the University of Georgia and Emory University, and Georgia's Technical College System.

The Georgia BioScience Training Center

The 50,000-square-foot Georgia BioScience Training Center is Georgia's first state-sponsored facility dedicated to preparing the workforce required by 21st-century bioscience and biomanufacturing industries. Located in Stanton Springs, adjacent to the new \$1.3 billion Baxalta (formerly Baxter) plasma fractionation plant, the Georgia BioScience Training Center will be operated by Quick Start and contains state-of-the-art labs, classrooms, equipment and hands-on simulations to meet the training needs of Baxalta as well as future biotech companies investing and creating jobs in Georgia. The center opened in September 2015.

FOR MORE INFORMATION

Contact the life science team at the Georgia Department of Economic Development
678.252.9345

Georgia.org/Hematology

We **SPEAK** Business



GEORGIA. Your link to a strong value chain.



10/2015