

Case Study

AirWatch by VMware benefits from Georgia's workforce, infrastructure



WHAT GEORGIA OFFERS AIRWATCH by VMware

- > Skilled workforce and infrastructure
- > Relationships with leading universities
- > Access to top medical and healthcare companies

The largest enterprise mobility management provider in the world doesn't just call Georgia home, it takes pride in its role in helping the Peach State grow and thrive.

The AirWatch leadership team has been in Georgia for the past 20 years, during which time the company worked closely with the leading health companies and systems, as well as colleges and universities. In fact, AirWatch does business with three of the top five U.S. medical device companies and six of the top 10 global pharmaceutical companies.

"The investment that Georgia is making into the school systems is keeping bright and talented people here in Georgia so that the investments that are made in their education are paying dividends during their career, building great technologies and creating high-paying jobs here in Georgia," said Alan Dabierre, Chairman, AirWatch by VMware.

From its corporate office in Sandy Springs, Ga., AirWatch takes advantage of the area's critical infrastructure, including MARTA – Atlanta's rapid-transit system – and the new international terminal at Hartsfield-Jackson Atlanta International Airport. Additionally, AirWatch benefits from tax breaks like the Quality Jobs Tax Credit, which provides incentives to companies for creating positions that pay higher than average wages.



“We need a place where we can recruit, retain and get the greatest intellectual capital in the world, and we find that here in Georgia. It took me five years to get from a startup to 30 people; I moved to Georgia and within three years, I had 600 employees and was public.”

Alan Dabierre
CHAIRMAN
AirWatch by VMware

About Health Information Technology in Georgia

The Health Information Technology (HIT) sector in Georgia is one of the strongest in the U.S. because of the state's robust telecommunications infrastructure and healthcare system, skilled workforce and pro-business environment.

More than 225 HIT companies employ approximately 30,000 people, including eight on the HCI 100 list that generate approximately \$4.5 billion in cumulative revenue. Among those HIT companies that have a significant presence in Georgia are Allscripts, Craneware, GE Healthcare, Greenway Health, HealthPort, McKesson Technology Solutions, MedAssets, Navicure, Philips Healthcare and SIS.

One of the founding members of the world's largest HIT organization, Healthcare Information and Management Systems Society (HIMSS), was a professor at the Georgia Institute of Technology. Two of the country's largest fiber optic routes – North/South and East/West – cross in metro Atlanta, which ranks in the top five U.S. markets for total bandwidth and fiber access. In addition, the Southeast's largest concentration of telecommunication companies sits at the heart of downtown Atlanta.

FOR MORE INFORMATION

Contact the life science team at the Georgia Department of Economic Development
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Georgia.org/HIT

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